



### Methodology





### Research results are based on two surveys conducted by Wakefield Research for Pacira BioSciences, Inc.

The research was fielded between **April 30 and May 11, 2020**, using an email invitation and online survey.

The first survey polled **500 US women** ages 30–50 who have had an orthopedic surgery, soft tissue surgery, or a surgery performed by an OB/GYN.

The overall margin of error for this data is +/-4.4%.

The second survey polled **261 practitioners** who are OB/GYNs, oral, orthopedic, soft tissue, or plastic surgeons.

The overall margin of error for this data is +/- 6.1%.





# Women's Role as Health Care Decision Makers, Desire to Get Back to Normal Drives Push for Rapid Recovery After Surgery





### When it comes to family healthcare decisions, women call the shots

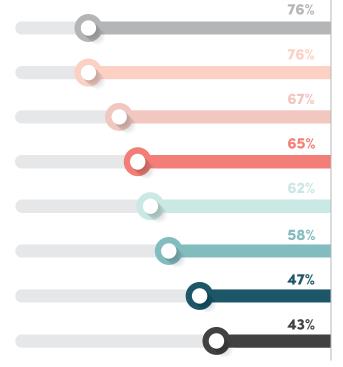
#### Among women who influence their family's health care decisions, responsibilities include:



Nearly all women surveyed (97%) say that they are responsible for or influence health care decisions



Most doctors agree (94%), women are more proactive about postsurgical pain management for their loved ones than men



Choosing pain management approach used during surgery

Choosing pain treatment options following surgery

Planning surgeries or medical procedures

Monitoring medications

Medical paperwork

Choosing healthcare providers

Refilling prescriptions

Scheduling medical appointments





### Almost unanimously, women prioritize rapid recovery and return home after surgery

Almost all women (96%) ages 30–50 are motivated to get back to their daily routine following surgery; more than 40% cite caregiving responsibilities as a main driver to quickly recover

#### Key motivators that make getting home and back to normal a top priority for women















Women Are Worried
About Opioids,
but Continue to
Receive Prescriptions

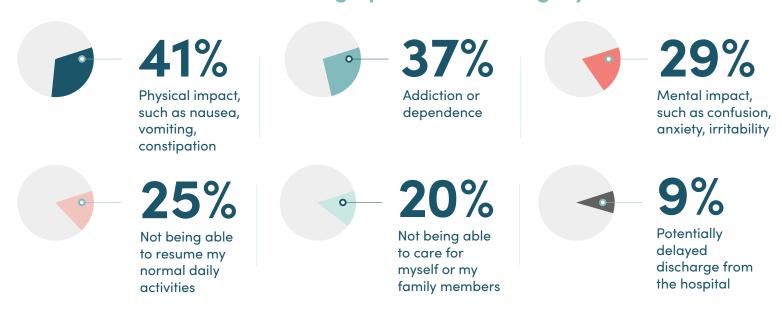




## The majority of women realize that opioids can delay their rapid recovery goal—but most take them anyway

67% of women took an opioid following their surgery, even though 84% have concerns related to being prescribed or taking opioids

#### Top concerns related to receiving a prescription for or taking opioids after surgery







#### Many women are also concerned with opioids prescribed to their family members after surgery



70% of women have concerns about family members taking opioids



Women are most concerned with their children taking opioids prescribed after surgery

Women are concerned when these family members are prescribed opioids:

MYSELF

39% 36% 31%

**MY SPOUSE OR PARTNER** 

**MY PARENTS** 

27%

OTHER FAMILY **MEMBERS OR FRIENDS** 





Women Are Proactive in Discussing Recovery Expectations—but Stop Short of Asking for What They Want





### In order to meet recovery goals, questions about non-opioids should top women's surgical planning checklist

Women address several topics with doctors prior to surgery, but many are missing a crucial discussion in their quest for a rapid recovery — a conversation about non-opioids

#### Topics women discuss prior to surgery:

**52%** 

Expected amount of postsurgical pain

50%

Being able to care for myself such as avoiding stairs, resting, etc. 47%

Expected impact of postsurgical pain on daily activites

**37**%

Expected length of hospital stay

**27**%

Managing the possible side effects of opioids

**26**%

Non-opioid options to manage pain

25%

Managing medication use to avoid potential opioid addiction or dependence after surgery





### Given their opinions on opioids, why aren't women always asking about pain management options?



of women say they didn't discuss non-opioid pain management options because they trust their doctor's recommendation



of women aren't even aware that non-opioid treatments are an option for managing postsurgical pain



of women felt that either they or their surgeon didn't have time to discuss non-opioid options



However, non-opioids can represent a true 'X-Factor' when utilized in a pain management plan focused on reducing opioids and their side effects in order to minimize downtime after surgery





### Most doctors believe non-opioids effectively treat pain and improve recovery for patients

of surgeons reported consistent or increasing use of non-opioids over the last 12 months

94%

of surgeons agree that non-opioid pain management options can positively impact recovery and the ability to return to normal function following a surgery of surgeons believe non-opioids can effectively treat postsurgical pain







### Patient demand is driving increased use of non-opioids



of doctors polled said patient requests are the main reason their utilization of non-opioids increased

#### Factors contributing to increased utilization of non-opioids

**53**%

Patients' requests

51%

Liability reasons

50%

Opioids have a negative reputation

46%

Shorter recovery time

44%

They're safer

**42**%

They're as effective as opioids

**41**%

Fewer side effects

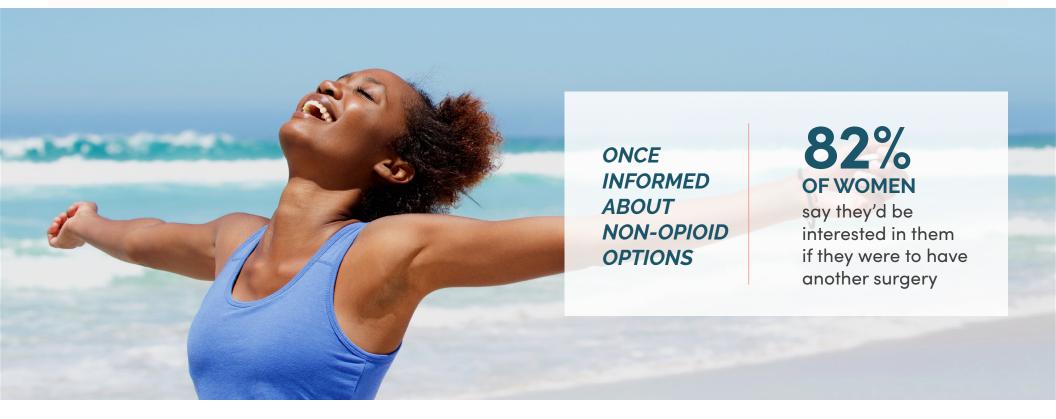




#### Patient interest in non-opioids continues to rise



Most women (83%) think positively of doctors who offer non-opioid options, seeing them as more innovative and up-to-date on medical advances







### Additional Findings





### 94% of women rely on resources to help inform medical decisions, including

70%

Referrals such as from a primary physician or from your medical insurance provider 50%

Word of mouth such as recommendations from family, friends, or colleagues 46%

Health information websites such WebMD or Mayo Clinic 42%

Internet search such as Google or Yahoo

33%

Professional organization or medical society such as American Heart Association or American Diabetes Association 21%

Online patient communities such as dedicated Facebook groups or other online support communities **17**%

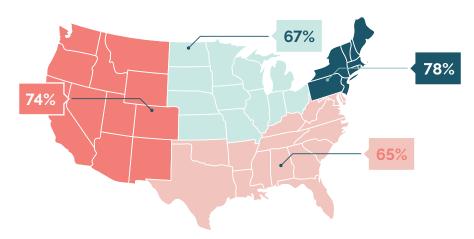
Medical journals such Laucet or New England Journal of Medicine





### Conversations and concerns about opioids vary nationwide

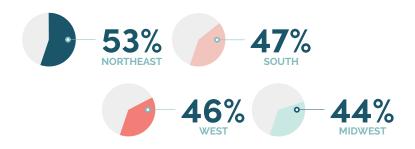
#### Percent of women concerned with family members taking opioids



Although women across the country are concerned about family members taking opioids, those in the Northeast showed the greatest concern (78%), followed by the West (74%), Midwest (67%), and South (65%)

#### Pain impacting recovery

Percent of women who discussed the impact of postsurgical pain on daily activities with surgeon



#### Trends in opioid utilization

Following surgery,

76%
NORTHEAST

**67**%

65% SOUTH

62% MIDWEST

of women took opioids after surgery





For more information, please visit www.YourXFactor.com

